



APPLICATION FORM FOR NATURAL GAS SUPPLIERS INTERESTED IN SERVING FIRM TRANSPORTATION CUSTOMERS

PGW is now accepting applications from Natural Gas Suppliers interested in serving the firm transportation market in the City of Philadelphia. A successful application will enable a supplier to enroll both residential and commercial/industrial monthly-metered customers in PGW's service territory.

The minimum size for a firm transportation pool is a group of at least 50 customers or a group of eligible customers whose quantities total at least 5,000 Mcf per year. Both residential and commercial/industrial customers may be included in a pool.

The applicable Gas Supplier and Gas Service Tariffs are posted on our web site at www.pgworks.com.

In order to serve firm customers in PGW's service territory, the City of Philadelphia, suppliers must:

- Obtain any licensing required by the Pennsylvania Public Utility Commission ("PUC")
- Complete and submit the application below and the required, non-refundable \$400 fee.
- Fulfill credit requirements to the sole satisfaction of PGW.
- Obtain and submit financial surety as required by PGW and/or the PUC.
- Obtain PGW's certification of adequate technical competence in data communications and customer billing after engaging in a testing process with PGW's Customer Choice group.

For our customers' convenience, all approved suppliers' contact information will be published on our web site. If you do not want your information published, please contact us at pgwchoicemarketing@pgworks.com.

Please contact Steven Giarrocco, Administrator, Retail Operations, at (215) 684-6325 or Steven.Giarrocco@pgworks.com to discuss financial surety, a firm pooling agreement, and any other questions or concerns with respect to this application. Please contact PGW's Customer Choice team at pgwchoicemarketing@pgworks.com with any question about EDI certification testing.



Supplier Application Form – Firm Transportation

Contact Name: _____
 Title: _____
 Company Name: _____
 D/B/A Name: _____
 Street Address: _____

 City: _____
 State: _____
 Zip: _____
 Telephone: _____
 Fax: _____
 E-mail: _____

Company Marketing Details (For use on customer bills and PGW’s website)

City: _____
 State: _____
 Zip: _____
 Telephone: _____
 Fax: _____
 E-mail: _____
 Website: _____

Emergency Contact Person

Name: _____
 Title: _____
 Telephone: _____
 Fax: _____
 Cellular: _____
 E-mail: _____

Contact for Consumer Complaints

Name: _____
 Title: _____
 Telephone: _____
 Fax: _____
 E-mail: _____



Contact for Scheduling and Balancing Issues

Name: _____
 Title: _____
 Telephone: _____
 Fax: _____
 E-mail: _____
 Cellular: _____

Accounts Payable Contact

Name: _____
 Telephone: _____
 Data Universal Numbering System
 ("DUNS") Number _____
 Federal EIN: _____

Credit References

Please provide the three (3) most recent credit references.

Company Name: _____
 Contact: _____
 Telephone: _____

Company Name: _____
 Contact: _____
 Telephone: _____

Company Name: _____
 Contact: _____
 Telephone: _____



Credit Application

Supplemental Credit Data to be submitted with application, and surety information:

1. Must include a current audited financial statement, annual report, 10-K reports or other filings with regulatory agencies which discuss the supplier's financial status.
2. A list of corporate affiliates, parent companies and subsidiaries, and any available reports from credit reporting and bond rating agencies.
3. Financial data from corporate parent may be acceptable from a supplier in order to satisfy credit worthiness criteria.
4. A non-refundable credit investigation fee of \$400.00 must accompany the application.
5. Suppliers will be required to provide security in the form of a cash deposit, a standby irrevocable letter of credit drawn upon a bank acceptable to PGW, or a performance bond issued by a surety company acceptable to PGW. Please contact Steven Giarrocco at (215) 684-6325 to begin this process.
6. Mandatory disclosure of prior bankruptcy declarations by Supplier or predecessor Company(s), and parent companies.
7. Supplier hereby consents to performance of credit checks of Supplier and Supplier's parent companies as deemed necessary by PGW.



Certificate of Financial Fitness

I, the undersigned, do hereby certify that I am an officer or duly authorized representative of _____, (hereinafter "Pool Operator"), which operates or wishes to operate a pool in Philadelphia Gas Works (hereinafter "PGW") service territory, and do hereby certify the following:

1. Pool Operator is not operating under any chapter of the bankruptcy laws and is not subject to liquidation proceedings under any state law;
2. Pool Operator is not subject to pending or threatened litigation in state, federal or other courts or administrative agency proceedings which could (1) cause a substantial deterioration in its financial condition, (2) cause a condition of insolvency, or (3) endanger its ability to exist as an ongoing business or jeopardize its ability to remain solvent;
3. Pool Operator has the power and authority to transact the gas supplier service in Pennsylvania, has a valid Natural Gas Suppliers' License from the Pennsylvania Public Utility Commission reflecting that it is authorized to operate in PGW's service area, and is in good standing in Pennsylvania;
4. Pool Operator has no delinquent balances outstanding for billings made previously, and Pool Operator has paid its account in the past according to the established terms and not made deductions or withheld payment for claims not authorized;
5. Pool Operator has a continuing obligation to make disclosures under this Certificate and shall notify PGW in writing, within two business days, of the occurrence of any event which would render the Pool Operator unable to meet the conditions of this Certificate set forth, above, and within two business days of any other significant deterioration of its financial fitness or creditworthiness; and
6. Pool Operator hereby agrees to provide PGW a copy of its financial statement, annual report, or Form 10-K for the most recent fiscal year-end; current interim financial statements; a listing of its parent company, affiliates and subsidiaries; any reports from credit reporting and bond rating agencies which are available; and a bank reference and at least two trade references upon request.



Release

The information provided on this form is warranted to be true. The undersigned hereby releases any of the aforementioned references to release data requested by Philadelphia Gas Works (PGW) necessary to perform a credit review.

Company Name
Authorized Signature
Name and Title
Date

Billing Program

Do you plan to participate in PGW's Purchase of Receivables (POR) Consolidated Billing program? Yes No

Marketing Activities

What customer groups are you licensed by the PUC to serve? Commercial Industrial Residential
What customer groups do you plan on serving? Commercial Industrial Residential
If you plan to serve residential customers, will you be conducting marketing activities targeting these customers? Yes No
If you plan on conducting marketing activities, do you plan to conduct door-to-door solicitation? Yes No

Please provide the following materials along with your completed application:

- Application fee of \$400
Financial data as described above
Copy of current Supplier License as approved by the Pa PUC

A Firm Pooling Agreement will be prepared upon establishment of surety requirements and successful completion of data communications testing and certification.

Mail to:

Steven Giarrocco
Gas Management, 4th Floor
Philadelphia Gas Works
800 West Montgomery Avenue
Philadelphia, PA 19122