



YOUR UTILITY. YOUR INVESTMENT.

A VISUAL GUIDE TO HOW PGW HAS CONTROLLED COSTS SINCE 2009, AND SOME CHALLENGES WE FACE.

**\$92.1
MILLION**

REDUCTION IN
MEDICAL BENEFIT COSTS

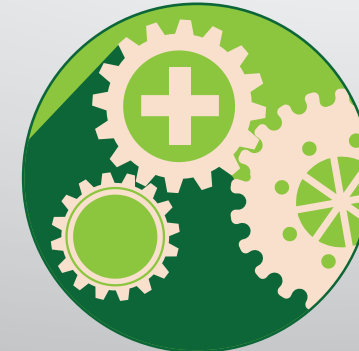


**\$8.1
MILLION**

SAVED FROM DISCONTINUED
LIFETIME BENEFITS

**\$2.4
MILLION**

IN REDUCED
OPERATIONAL SPENDING



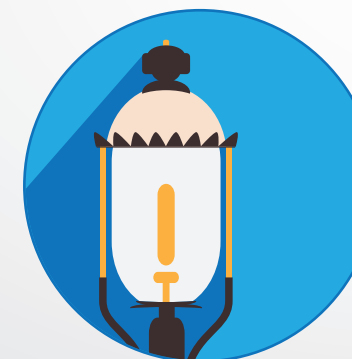
**\$8
MILLION**

IN NEW REVENUE BY
EXPLORING NEW LNG MARKETS



**3.9%
ANNUAL RISE**

IN HEALTH CARE
COSTS, NATIONALLY*

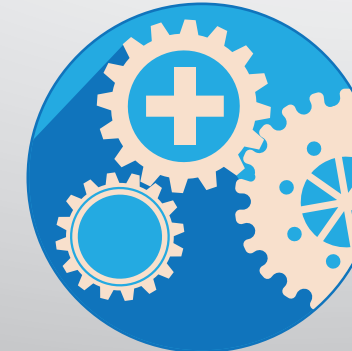


**38%
OF CURRENT**

EMPLOYEES ELIGIBLE FOR
LIFETIME BENEFITS

**96%
COLLECTIONS**

PROJECTED COLLECTION
RATE THROUGH 2021



**11.2%
DECREASE**

IN NATURAL GAS SALES SINCE
2009 DUE TO WEATHER &
NEW EFFICIENCIES

COST CONTROLS

ECONOMIC CHALLENGES

Lower natural gas costs, new financial controls and better operational efficiency mean that - if the PUC approves the Base Rate increase - PGW's residential customers will still pay around \$1.50 per Mcf less than in 2010.

*[HTTPS://YCHARTS.COM/INDICATORS/US_HEALTH_CARE_INFLATION_RATE](https://ycharts.com/indicators/us_health_care_inflation_rate)

